

# HA PHAN

TRADING, SERVICE & ENGINEERING





# Company Information

## Company Information

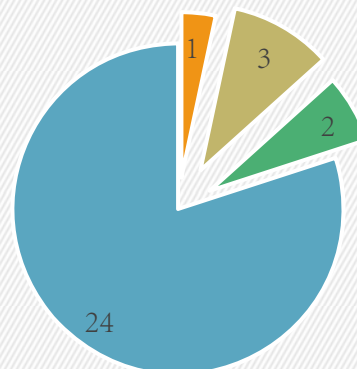
- **Company Name:** HA PHAN ENGINEERING CO., LTD
- **Tax Code:** 0110108278
- **Established:** September 6, 2022
- **Head Office:** No. 03TT4.4, The new urban at south of 32 street, Tram Troi Town, Hoai Duc District, Hanoi, Vietnam
- **Hotline/Zalo:** +84 81 497 8198
- **Email:** haphanltd.info@gmail.com
- **Website:** <https://baotrinhamay.com/>
- **Introduction**
  - HA PHAN ENGINEERING CO., LTD is a company specializing in providing equipment and services related to the maintenance, operation, renovation, and upgrading of industrial plants. Established on September 6, 2022, with tax code 0110108278, our head office is located at No. 03TT4.4, Nam Duong 32 Urban Area, Tram Troi Town, Hoai Duc District, Hanoi, Vietnam.
  - With a team of experienced engineers and state-of-the-art equipment, we have become a trusted partner for many businesses, ensuring operational efficiency and cost-effective solutions.

# Organization and Human Resources

## Organization and Human Resources

- **1 General Director:** Responsible for overall strategy, management, and business operations.
- **5 Employees:**
  - **3 Technical Staff:** Specialized in engineering, maintenance, and technical support.
  - **2 Administrative and Accounting Staff:** Managing finance, human resources, and company operations.
- **24 Skilled Workers:** Experienced in on-site execution, maintenance, and industrial services.

Total : 30 staff



■ General director ■ Technic staff ■ Admin & accounting ■ Skill worker



# Business Activities

## 1. Industrial Maintenance & Repair

- Routine maintenance for mechanical and electrical systems.
- Repair, upgrade, and optimization of industrial systems.
- Solutions to enhance operational efficiency and safety.

## 2. Mechanical & Electrical (M&E) Engineering

- Installation of electrical, water supply, and HVAC systems.
- Construction of clean rooms and compressed air systems.

## 3. Supply of Industrial Equipment & Materials

- Distribution of valves, pipes, and fittings from top brands such as FITOK, NAILOK, Asahi, AAF, and Nitta...
- Supply of measuring instruments for cleanroom standards...

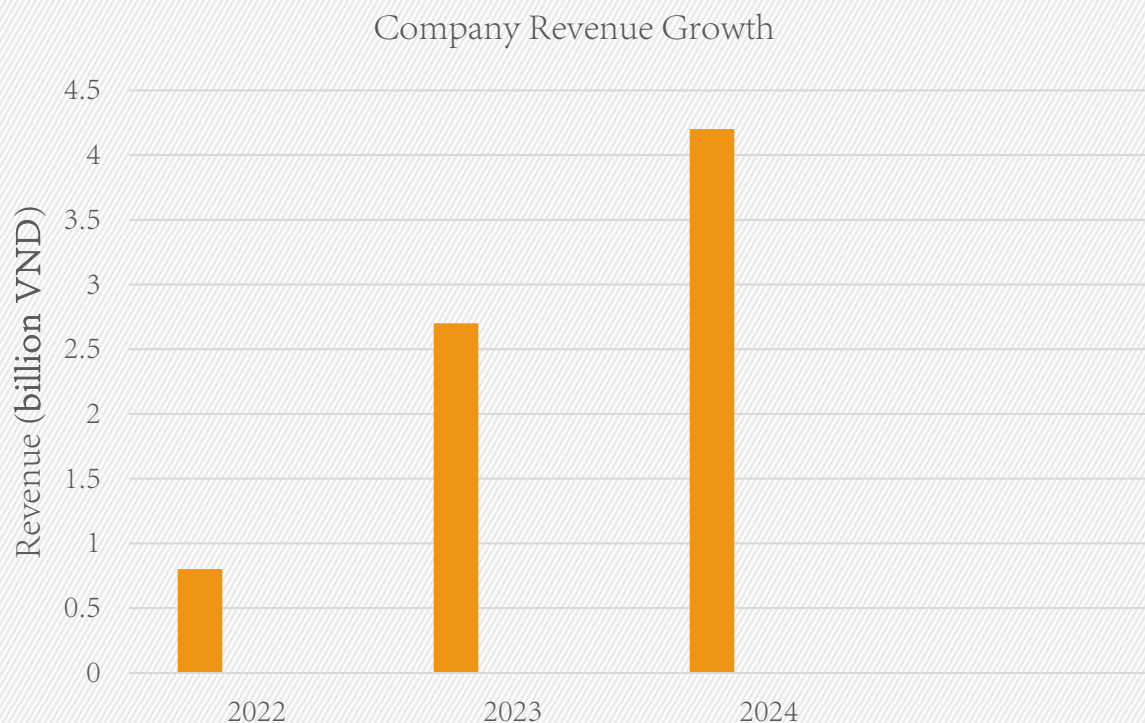
## 4. Research & Manufacturing of Industrial Support Products

- Design and production of factory systems.
- Advanced technological solutions for manufacturing efficiency.

# Revenue Growth

Since its establishment in 2022, HA PHAN ENGINEERING CO., LTD has achieved remarkable revenue growth

- In 2022, the company generated **0.8 million VND**
- In 2023 the company's revenue is **2.7 billion VND**
- By 2024, our revenue had reached **3.9 billion VND**





# Key Partners & Projects

HA PHAN ENGINEERING CO., LTD has established strong partnerships with reputable businesses across various industries. Our key projects include:

- Japanese Enterprises:

Execution of M&E construction and maintenance for major factories like:

- Kyocera factory

M&E construction



- Canon factory

M&E construction & Maintenance



- YKK factory

M&E construction & Maintenance



# Key Partners & Projects

- Commercial Sector:

- Aeon Mall Hai Phong  
Maintenance of M&E systems



- Government & Healthcare:

- Military Hospital 108, 103  
M&E construction & Maintenance



- Nationwide Industrial Support:

Supplying maintenance and operational equipment to various clients across Vietnam, reinforcing our extensive market reach and industry expertise.



# Future Vision & Development

Looking ahead, HA PHAN ENGINEERING CO., LTD is committed to expanding its market presence and enhancing service quality. Our future goals include:

- **Expanding Market Reach:** Strengthening partnerships with international enterprises and extending services nationwide.
- **Investing in Technology:** Adopting the latest industrial innovations to optimize maintenance and operational processes.
- **Enhancing Workforce Skills:** Continuous training and development programs to improve expertise and efficiency.
- **Sustainable Growth:** Implementing eco-friendly and energy-efficient solutions to support sustainable industrial development.
- **Customer-Centric Approach:** Further improving services and customer support to maintain long-term partnerships.

With a clear vision and strategic growth plan, HA PHAN is set to become a leading name in industrial maintenance, engineering, and technology solutions.



# Our Commitment

At HA PHAN, customer satisfaction is our priority. We are committed to:

- **High-quality products:** Only genuine and certified equipment and materials.
- **Professional services:** A team of skilled engineers ready to assist.
- **24/7 Technical Support:** Free consultation and customer support.
- **Optimized solutions:** Enhancing efficiency, reducing costs, and ensuring safety.
- With expertise and dedication, HA PHAN aims to be a reliable partner, helping businesses improve production efficiency and achieve sustainable growth.

HA PHAN ENGINEERING CO., LTD

No. 03TT4.4, The new urban at south of 32 street, Tram Troi Town, Hoai Duc District, Hanoi, Vietnam

- **Hotline/Zalo:** +84 81 497 8198
- **Email:** haphanltd.info@gmail.com
- **Website:** <https://baotrinhamay.com/>